



## TENTATIVE SCHEDULE

### TIMES/SPEAKERS/WORKSHOPS SUBJECT TO CHANGE

Army Navy Country Club  
1700 Army Navy Dr  
Arlington, VA 22202

**Thursday, March 18, 2010**

8:00 AM	3:00PM	<b>Participant Registration and Information Desk Hours</b>
8:00 AM	8:30 AM	<b>Participants Registration and Continental Breakfast Networking</b>
8:30 AM	8:35 AM	<b>Armed Forces Color Guard</b> United States Army Military District of Washington
8:35 AM	8:50 AM	<b>Workshop Introduction</b> Kathy Wheeler, President and CEO, Community Business Partnership
8:50 AM	10:05 AM	<b>Welcoming Remarks</b> Bridget Bean, SBA's District Director
		<b>Breakout sessions:</b>
		Reconnaissance Track
		<ul style="list-style-type: none"> <li>• <i>Starting a Veteran-Owned Business</i> Scott Denniston, Director of Programs, National Veteran-Owned Business Association - TBC</li> </ul>
		Deployment Track
		<ul style="list-style-type: none"> <li>• <i>Business Development through Mentor Protégé Engagements (Panel led by Diane Dempsey, Director – Small Business Relations, BAE Systems)</i> TBC</li> </ul>
10:10 AM	11:40 AM	<b>Market Place/Coffee Break</b>
11:40 AM	12:55 PM	<b>Breakout sessions:</b>
		Reconnaissance Track
		<ul style="list-style-type: none"> <li>• <i>Successful Subcontracting Strategies</i> (Presenter to be confirmed)</li> </ul>
		Deployment Track
		<ul style="list-style-type: none"> <li>• <i>Becoming DCAA Compliant</i> (Presenter to be confirmed)</li> </ul>
1:00 PM	2:00 PM	<b>Networking sit down lunch</b>
2:00 PM	2:20 PM	<b>VIPs and Gold Sponsors recognition</b>
2:20 PM	2:50 PM	<b>Key Note Speaker</b> JAMES LLOYD Assistant to Director, Major Programs Office of Small Business Programs Office of the Secretary of The Army
2:50 PM	3:00 PM	<b>Closing Remarks</b> Jody Keenan, Executive Director, Virginia Small Business Development Center Network



## TENTATIVE SPEAKERS

### Opening and Closing Remarks



**Bridget Bean**  
**District Director**  
**Small Business Administration**

In April of 2009, Bridget Bean was named District Director of the Washington Metropolitan District Office for the U.S. Small Business Administration (SBA).

Prior to this appointment, Ms. Bean served in numerous leadership positions within SBA's headquarters. Most recently, she served as Deputy Associate Administrator for the agency's 68 field offices across the nation. In this position, she was in daily contact with all the SBA

District Directors—a strategic position that allowed her to identify the practices and habits of the most effective offices in the country.

Her experience in the areas of Small Business Advocacy, Government Contracting and Procurement, and Entrepreneurial Development Assistance, will have particular benefit for the more than 300,000 local firms including 1,6000 firms currently participating in the SBA's 8(a) Business Development program through the District Office. These previous positions provide her a keen understanding of policy development which will help her implement the key areas of SBA activity vital to the growth and development of small businesses in the Metropolitan D.C. area.

The SBA's Washington Metropolitan District Office has a staff of 30 professionals dedicated to providing timely service, of the highest quality, to existing and future small business owners.

She holds a BA in European Studies from George Mason University. As a member of the Senior Executive Service, Bridget brings a demonstrated commitment to small business growth and development for our local as well as our national well being.



## Workshops



**Diane G. Dempsey**  
**BAE Systems**  
**Customer Solutions**  
**Director – Small Business Relations**

Ms Dempsey's career spans over twenty five years in the field of procurement, subcontracts and supplier diversity. Ms Dempsey has been a small business advocate for the Hughes Corporation, Northrop Grumman, DynCorp, CSC and currently, Director – Small Business Relations, BAE Systems. She is active in the small business community serving on several boards of directors and committees for organizations that advocate for small business. She has also received several awards for her advocacy of small business.

Ms Dempsey was an adjunct professor teaching a variety of business and acquisition classes at Northern VA Community College and Stratford University. She received her B.S. from Mary Washington College, Certificate in Contracts & Procurement from UVA and MBA from the University of Maryland.

Recently received three awards for leadership in the small business community:

- VA Minority Supplier Development Council – Advocate of the Year
- Outstanding Contribution Award – 2008 Veterans in Business Conference, Community Business Partnership.
- 2008 Founder's Award, The Parren J. Mitchell Foundation



**Scott Denniston, Director of Programs, National Veteran-Owned Business Association**

As the director of programs, Scott Denniston enhances NaVOBA's success in corporate America while simultaneously offering an instantly more salient presence in the government sector. He capitalizes on more than 35 years experience in the federal government championing opportunities for veteran-owned and small businesses.

Denniston is perhaps the most high-profile and respected advocate for vetrepreneurs in the government sector and served as the director of the Office of Small and Disadvantaged Business Utilization (OSDBU) and the Center for Veterans Enterprise (CVE) for the Department of Veterans Affairs (VA).

Denniston served at the Pentagon with the Army as a personnel specialist from 1970 to 1973 and during this time he attended graduate school and earned a master of science degree in government from Southern Illinois University to build on the bachelor of arts degree in economics he earned from Waynesburg College in Waynesburg, Pa. Denniston also attended law school at Duquesne University in Pittsburgh.

Denniston worked on Capitol Hill in the office of U.S. Rep. Peter Frelinghuysen in 1973, and took a job with the U.S. Customs Service in 1974 as a management analyst. In 1975, he began working with at the Small Business Administration and advanced through numerous management positions until he was promoted to manage the Breakout Procurement Representative Program. This program allowed small businesses to compete for Department of Defense contracts and saved the federal government more than \$100 million.



In 1987, Denniston was appointed the director of the VA's Office of Small and Disadvantaged Business Utilization. In 1998, Anthony J. Principi, the deputy secretary at the VA and chairman for the Congressional Commission on Service Members and Veterans Transition Assistance, asked Denniston to serve on the commission providing recommendations about increasing support and enhancing business opportunities for veterans. This led to the Public Law 106-50 (the Veteran Entrepreneurship and Small Business Development Act of 1999) and Public Law 108-183 (the Veterans Benefits Act of 2003).

Denniston was the co-founder of the Center for Veterans Enterprise (CVE) in 2000. In 2005, Denniston received the Federal 100 Award from Federal Computer Week for his efforts in creating the Vendor Information Pages database and the VetBiz Web site. Denniston is active in the National Contract Management Association (NCMA), the National Defense Industry Association (NDIA) and is the former chairman of the Small Business Committee of the Armed Forces Communications and Electronics Association (AFCEA). Denniston also established the annual Secretary of Veterans Affairs Award for contracting activity accomplishments with veteran-owned businesses.



**Michael A. Smigocki, CPA, CVA, ABV**  
**Sr. Managing Director**  
**Federal Strategies Group, LLC**

Mr. Smigocki is the Senior Managing Director of Federal Strategies Group, LLC. He is formerly the National Managing Director of the Government Contractor practice for American Express Tax & Business Services, the 9th largest accounting firm in the U.S.

In his 20+ years of experience in the government contracting industry, he has performed a wide variety of management consulting, accounting, tax, regulatory consulting as well as litigation support and expert testimony engagements.

Mr. Smigocki is a graduate with a B.S. in Accounting from the University of Maryland. He is a member in good standing with the American Institute of Certified Public Accountants (AICPA), the Maryland Association of CPAs, the American Bar Association including its Cost, Price & Analysis Committee, the National Contract Management Association and the Institute of Management Accountants. He is a Certified Public Accountant and a Certified Valuation Analyst.

Mr. Smigocki is a frequent national lecturer and has authored numerous articles on issues pertaining to the government contracting industry. He is one of the founders of the non-profit organization SECAF (Small & Emerging Contractor Advisory Forum), a group devoted to assisting small and emerging contractors succeed in the federal marketplace. He is also a Senior Mentor in the MBA program of the Smith Business School of the University of Maryland, and a former Adjunct Professor with Montgomery College.